



Economics of Recycling

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Supply and Demand

Recycling Business Model:

- ✓ Material is collected and arrives daily
- ✓ Remove contamination and sort to 10+grades of material
- ✓ Processors are trusted to find sustainable end markets
- ✓ Limited storage - movement of material is critical



Supply and Demand

USE MORE
RECYCLE MATERIAL

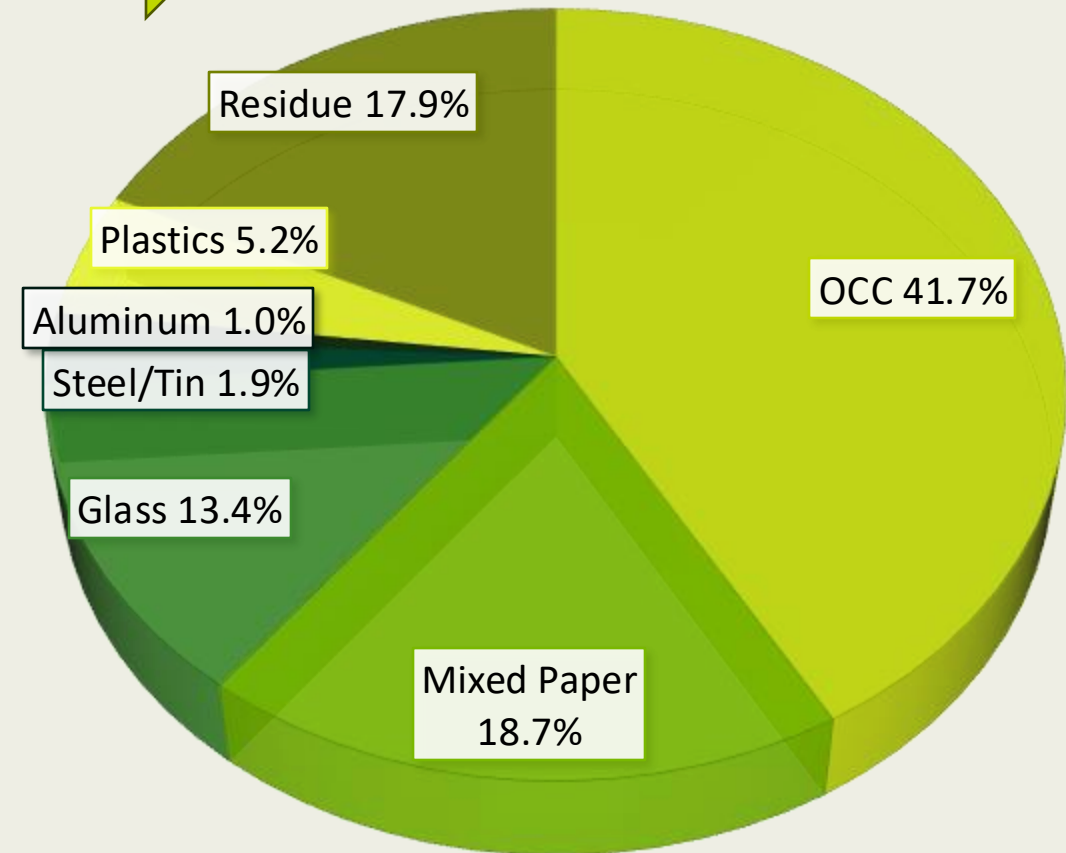
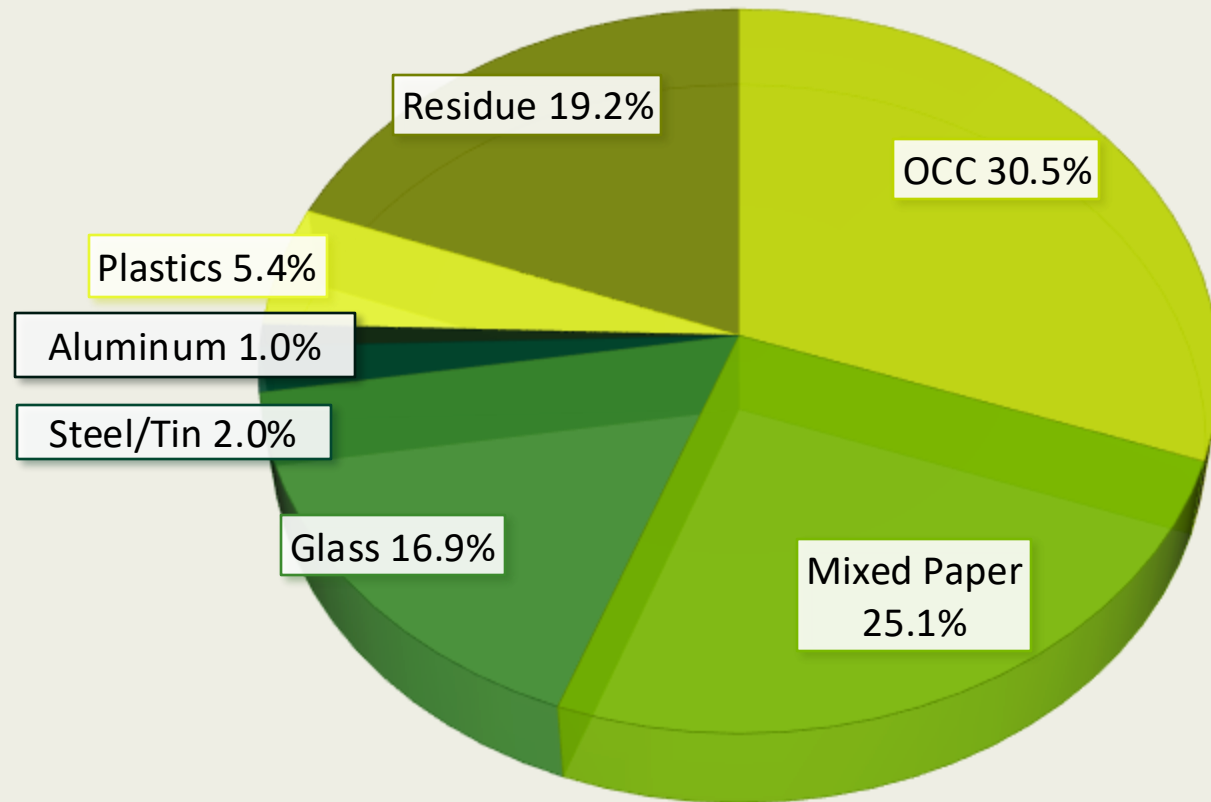


What's in the bin?

2020



2025



What type of companies buy recycled materials?



Plastics – Bottle/Carpet/textiles/Ag piping



Paper Mills



Glass – Glass/Fiberglass Insulation



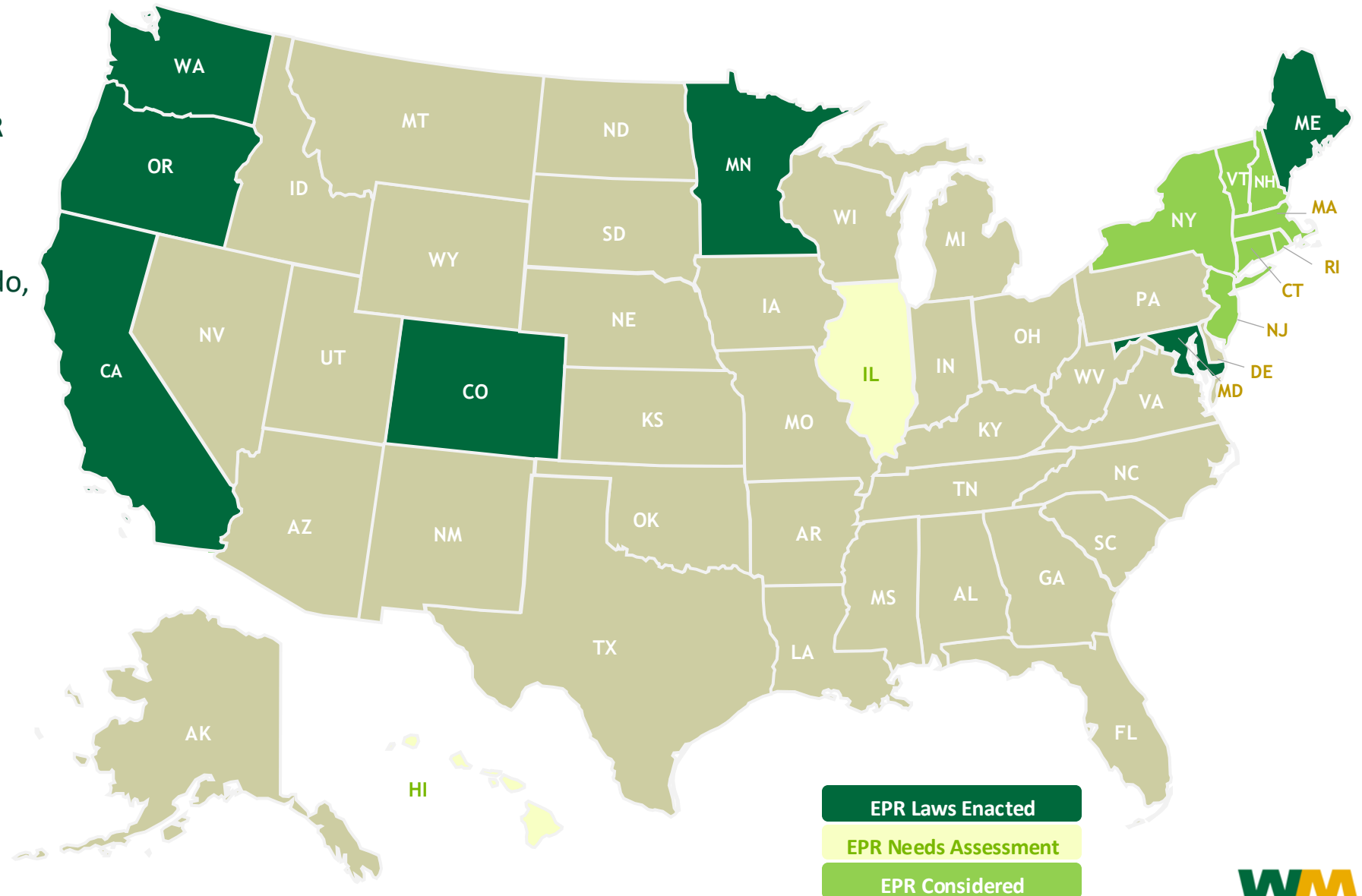
Aluminum
Sheet Can

Current Status: EPR in the United States

Seven states are implementing EPR for packaging in the United States, and each state's law is unique.

These states are California, Colorado, Maine, Maryland, Minnesota, Oregon, and Washington.

Numerous states have active EPR legislation this session with New Jersey and New York, still active.



Current as of June 16, 2025

Automation and Technology



QUESTIONS?

